

# Concus

## Campus Recruitment – 2016 Batch

Date, Time & Venue : Will be informed through email.

Website : [www.concus.com.sg](http://www.concus.com.sg)

### **Profile 1:- Business Development**

- Identify prospects
- Make contact with “C” level executives
- Pitch Consus Value proposition
- Secure meeting with Consus sales directors
- Maintain MIS

### **Profile 2:- Business Analytics**

- Business Analytics:
- Identify suppliers across various categories in local and global market
- Train suppliers on how to use the e-sourcing platform
- Monitor event during e-bidding
- Follow up with suppliers to make sure there is

Salary Package : As per the industry standard (will be discussed during interview)

Location : Gurgaon

Eligibility Criteria : B.TECH (All Streams), No cut off %

-Valid Passport.

- Willingness to travel both in India and outside.

- Excellent communication skills.

- Strong planning, organizational, sales management and leadership skills.

- Should be able to work independently with guidance from global teams.

## **How to Apply?**

- Click the link given below to apply

[https://docs.google.com/forms/d/e/1FAIpQLSeqFDNt98YyXLIu\\_xj69wjQKrQ0FTenkmkjWzOD6EwgjowXAQ/viewform?c=0&w=1&usp=mail\\_form\\_link](https://docs.google.com/forms/d/e/1FAIpQLSeqFDNt98YyXLIu_xj69wjQKrQ0FTenkmkjWzOD6EwgjowXAQ/viewform?c=0&w=1&usp=mail_form_link)

- **Once applied you cannot back out from the process or else your name will be permanently blacklisted from all future placement opportunities.**
- Last date to apply for this Placement drive is 12<sup>th</sup> Aug 2016 by 10 am
- Late entries not allowed

My Best Wishes

**Prof. (Dr.) Ajay Rana**

**Advisor & Director**